

WHAT INFLUENCED HIM.

THE QUESTION WAS, NOT HOW CHEAP, BUT HOW GOOD.

How an ill-natured Human Bear Softened and Became Rational Under the Influence of Comfort, Neatness and Tasteful Surroundings.

One of the miserable days of last week I was feeling meaner than the weather; my wife had written me a scolding letter; the sidewalks were ankle deep in mud; and my feet in the Louisiana loam had drawn its usual blank. As I passed up Main street, feeling like a dyspeptic bear, a pleasant voice said "Come in." I growled a negative response. "Come in and let me show you through our place; Floyd is busy, but I have some spare time and we will take all the time you could withstand the genial, cordial courtesy of Dave Mooney. And besides as the vision of damp, musty, fragrant cookrooms, mussy kitchens and the general uncleanliness and unpleasantness of a hotel or restaurant working rooms rose before me I thought, if such an experience would just fit in with my mood and temper. As we passed into the bright pleasant rooms Mr. Mooney stopped me near the door and showed me an artistically arranged ornate ice chest, where were placed game and rare vegetables, from which guests could select what they desired prepared. There were prime chickens, teal ducks, woodcock, snipe, and a new game bird in this market, blue quail from Texas. There were new tomatoes, cauliflower, lettuce, radishes and chloets, all temptingly displayed. I began to feel better and more willing to live as I passed through; then he took me to the coffee urns, where the splendid coffee used in this restaurant is made by steam. In the center was the brightly polished nickel steam apparatus, regulating and registering the exact amount of water that passed from this through the ground coffee and dripped into the urns on each side. In these urns is placed the carefully browned and ground Mocha coffee, through which the passing steam extracts all the aroma and essence of the berry and makes the coffee for which this restaurant is famed, the finest coffee given anywhere outside of the French quarter of New Orleans. These urns, which hold ten gallons each, are porcelain lined, so that the coffee does not come in contact in any way with the metal. Then we passed to the kitchen and cooking rooms, where all the work is done by steam. In going there we passed a large cabinet where the dishes, plates, etc., needed for use on the tables are kept heated to a mild, pleasant, delicate temperature by steam pipes—a luxury very few restaurants possess. Passing through the dining-room, we came to a broad, open court, entirely separating the kitchen and culinary works from the dining-room, greatly to the comfort of fastidious patrons. There were the big ice chests containing the bulk of the ton of ice which is their average daily supply. Next was the spacious kitchen. I looked around with expectant nostrils for the usual kitcheness, and lo! it was not there. Everything was as neat and free from smell and noise, as constant care and the most thorough scrubbing and cleaning could make it. There is not a more neatly kept suite of cooking apartments in the home of the most fastidious housekeeper; it was a combination of all the conveniences and economical labor-saving appliances that a kitchen could contain. There was 22 feet in length of range, one section being kept solely for contingencies and extra occasions; these were built directly into the chimney, having no stove-pipes, and with a ventilator covering the entire top, and opening up through the roof of the building, entirely carrying away the heat and fragrance of the cooking. Then we descended to the basement. Here was the engine and boiler in a house entirely detached from the main building; a first class engine of twenty-six horse power, that size being requisite to drive all the machinery and do the work connected with the restaurant of Floyd & Mooney, a twenty-six horse power engine to run a restaurant, and yet it is used for quaring forty barrels of coke a day. Near by was a cistern of 600 barrels capacity, for use in case of accident or necessity. Close beside this was an immense looking little machine with iron wheel and ponderous jaws, capable of crushing into bits 1,000 pounds of ice every five minutes, near by were the refrigerators containing the 200 or more pounds of meat required each day. Extracting a jolly looking key from his girdle, he unlocked a door, and we passed into the grocery. Here was a fair sized fancy grocery store, containing over \$7,000 worth of supplies. As every thing composed of flour, sugar or fruit used by them is made in their establishment, it requires a goodly assortment of wares. There were capers, pitted olives, saucers and fiery relishes, imported from Bordeaux; rows of cans of fruit juice for sherberts or flavoring; the pure juice of the fruit, pineapple, orange, peach, etc., etc.; jars of fruit-pulp for similar use; boxes of the meats of nuts, almonds, walnuts, hickory nuts, English walnuts, pecans, Brazil nuts, etc., purchased in fresh quantities every two weeks. French peas, mushrooms, corns and chicote, etc., in my ignorance, asked what they wanted of all that trash, I was told that they "needed it in their business." They use, among other things, 400 barrels of flour a year, 1,400 cases of mushrooms, six tons a year of corn and chicote, eighty dozen eggs a day, and other things in proportion. From the cellar we went to the bakery and study rooms, where the same exquisite neatness and order prevailed. We watched the making of the various kinds of confections, and the delicate array of cakes, and the numberless dainties, pastries, flavoring extracts, etc. There were sixty fountains, fifteen of which are in use at one time, all of the charging of the fountain and preparing of the material is done in this basement; from which there proceeds to the counters above a curious network of pipes.

And so we concluded our survey of this establishment, which covers and uses three full floors 285,150, and a basement of the same size, and employs thirty-six men and women in its work. It is unnecessary to describe the beauty and taste in the arrangement of the dining-room, candy, soda and mineral-water counters. From 6 o'clock in the morning until midnight it is a busy place. Here one can get anything and everything the heart can desire of eatables, from a delicate, dainty lunch at 15 cents to the most elaborate banquet, and each and everything, from the plainest and simplest

to the most expensive, equally well and carefully prepared and served. They do not do cheap work or seek cheap trade. Their motto, which pervades all the details of their house, is "Not how cheap, but how good and inviting." The best of everything is bought and used. Everything is pure and without adulteration. Much of their material is imported by themselves, or bought directly from the importer, and what they offer their patrons is pure, genuine, unadulterated, healthful. Sometimes people are deterred from going there by the false idea that because everything is neat, pure and dainty, it must be expensive. These things are not expensive, although they do add immensely to the comfort of the guest, and to the good received from the food, an economical or an expensive meal can be gotten, as may be desired, but each receives the same neatness, care and attention; a simple lunch of a cup of pure, healthful, invigorating, genuine coffee, served with pure cream (not milk), with crisp, dainty rolls and the purest butter, costs no more than a cheap meal served in places where all the senses are offended, and the extra food taken is lost in the disgust of the surroundings. The soda water counter is a gem; the fountain is of marble and was made in Belgium expressly for them at a cost of \$1,000; the syrups are contained in glass cases, in no case touching the metal, and the very sight of the apparatus induces a sense of coolness, which, enhanced by the eighteen kinds of syrups, the various mineral waters or the fashionable phosphates, moxies, maltos, etc., needs the hot soda water apparatus; the other end of the counter to restore the proper equilibrium. Across the room is the fascinating counter with its 153 kinds of candy, all home made; also the French fruits imported by them, and the preserved rose leaves, violets and lilac blossoms. All these pure, healthful, home made candies are sold at 50 cents a pound in tasty boxes, while the fancy French preserves are daintily used for love tokens at \$4.00 merely a pound, but best of all is the plain old fashioned taffy of maple, chocolate or molasses at 25 cents, such as we had when we were children. Here is an elegant assortment of pretties, all imported by Floyd & Mooney, from the plain taffy beauties to the satin lined lovely work baskets and sewing baskets. These, when filled with candies, fruits and dainties, are worth from \$3.00 to \$25.00. A large number of these \$25.00 baskets are sold as wedding and birthday presents, making a prettier, a better showing for the money than a much greater amount expended in jewelry and knick-knacks. Here were some of the pretty little boxes of dainty Italian peppermints for ladies use, the latest New York laid, and imported by only one firm there, it will well repay anyone to look in on this thoroughly managed and perfectly arranged place, just to see how much taste and comfort can be concentrated in one house, even if one only desires a plain cup of coffee or a simple, quiet lunch, all are cordially and courteously received and the lesson of beauty, comfort and neatness will never be lost. After this walk the world looked better and brighter to me and I came away feeling vastly more human, and wrote to my wife that as she evidently took so much solid comfort in seeing me, to write so again, as the knowledge that I was thus giving her a pleasure, would take away all the sting of the blowing up, though perhaps by the time that letter comes the humanizing influence of my visit to the restaurant may have passed away, and I won't relish the scolding so much after all.

KALKAUA.

GERBER & METTE'S

MONDAY'S ATTRACTIONS.

Superb and Elegant Styles in

NEW DRESS GOODS JUST RECEIVED.

On Monday morning we will place on our counters a choice and attractive line of leading shades and effects in dress goods, such as Gains Gray, Water Wash Green, Poplar Green, Spruce Green, Terra Cotta, Mahogany and Copper are still in favor, but greens in all the effects and Old Rose will take the lead. Our two noted effects in Plaids, Checks and Stripes are very pretty. BE SURE AND SEE THEM.

MONDAY'S ATTRACTIONS IN SATENS

We have paid special attention to our import order in these goods. The patterns are very choice and richly merit the inspection of the most cultured taste.

Embroideries, Laces, Handkerchiefs.

500 pieces Mull Skirting; special prices Monday.
250 pieces 27-inch Flanneling, 50c up.
Cambrie Flannelings and Edgings from 5c up.
Special bargains in Medici and Torenham Laces.
95 dozen gent's bord. and H. S. Handkerchiefs at actual cost.
25 dozen ladies' fine embroidered Handkerchiefs, colored, regardless of cost.

Chantilly Flannelings, Chantilly Flannelings.

We are showing a grand line. Prices from \$1.25 per yard up. An inspection will pay.

Hosiery, Hosiery, Hosiery.

150 dozen Misses' fast black, sizes 6 to 8, at 25c.
80 dozen ladies' Derby ribbed, black and colored, at 25c.
Wool Hosiery regardless of cost or value.

GERBER & METTE,

No. 267 Main Street.

The Season

For planting and sowing is at hand. Haid & Co., 343 Front street, carry everything in the line of first class, reliable seeds. Best celebrated seeds a specialty. Seed potatoes, grass seeds for lawns, etc. We invite a trial order, and guarantee prompt attention and satisfaction. Remember our address, Haid & Co., 343 Front.

Mitchell & Bryson, 308 Main Street. Will sell you furniture, carpets, rugs and shades at prices which will defy all competition. Every article sold by this old and reliable firm is guaranteed as representative and their stock is one of the best selected and most extensive ever seen in Memphis.

THE TENNESSEE PAPER COMPANY, W. W. Carver, proprietor, No. 343 Second street, has four stories filled with almost anything in the paper line, and will make prices as favorable to buyers as any house North, South, East or West.

Hylo, Hylo, Hylo at all druggists.

THE J. S. MENKEN COMPANY.

GRANDSPRING OPENING TOMORROW

OF Carpets, Curtains and Upholstery.

We promise an exhibition of elegant goods in Carpet department tomorrow, such as has never been seen before outside of the few largest cities, and rarely equalled there. Wilton, moquette and velvet Carpets in the very latest designs; patterns confined to our house.

Thirteen Special Bargains.

Silk Ties, 98c, worth \$1.75.
Smyrna Mats, 65c, worth \$1.25.
Lace Curtains, \$3.75, worth \$8.50.
Best Baby Brussels (six different patterns), \$1.00.
Best Velvet Carpets, \$1.12.
Best Tapestry Brussels Carpets, 67c.
\$2.50 will buy ladies' willow Rockers.
\$3.25 will buy portiere Curtains, worth \$7.
Se a yard will buy new Curtain Set.
57c a yard will buy Madras Curtain Net, worth \$1.10.

Holland Shades, Complete on Rollers, 59c.

New India Silks, only \$1.25.
New French Satens, 35c to 45c.
New spring Wraps, silk and cloth.
New spring Dress Goods.

Books and Stationery—We have opened a permanent Book and Stationery department, first floor, right of main entrance. Full supply of all leading monthly magazines, Franklin and Senale Libraries. Any work published in this country or England furnished at less than publisher's price. School Supplies—Slates, Pads, Ink, Pens, Pencils, etc., at low prices. Tomorrow

You Can Buy for 3c, only 3c.

A quire of Note Paper, a bottle of Carter's Ink, 24 full-size Envelopes, Writing Tablets, 15 Slate Pencils, a bottle of Muehlage; also—
For 1c each, good Lead Pencils.
For 10c, a box of Stationery, worth 20c.
For 11c, double Slates, worth 25c.

ANOTHER CUT IN ART WORKS.

We have, by actual count, 683 Bronzes, Biquies, Vases, Antique Pottery, Pedestals and Terra Cotta Figures, which are always elegant for household decoration and always appropriate for presents. The entire line will be placed on sale tomorrow at still further reductions.
Onyx-top Tables, \$8.50, were \$15 to \$20.
Parlor Hanging Lamps, \$4.50, were \$10.
Bisque Figures \$9, were \$24.
Fish Sets, in case, \$12, were \$25.

Positive Clearing Sale of Art Goods.

Something Worth While Reading.

We have arranged tables throughout center of north aisle, and went through our entire stock of small wares, picking out all odds and ends and putting them on the tables. Some are worth four times the price asked—only 7c, actually 7c each. Just come and look at them—only 7c for useful articles worth 20c to 40c. Here is the list: Castle Soap, French Harpe, Liquid Gine, Sachet Powder, Machine Oil, Cuff Buttons, Hardwood Darners, Face Powder, Pocketbooks, Triple Extracts, fancy Hair Pins, Pearl Beads, Dress Buckles, Ceramic Ornaments, Darning Cotton, and many other articles, all for 7c each.

There will be many attractive features in our store tomorrow between the piles of new Spring Goods and the wealth of innumerable bargains. You can all enjoy the sights, but don't miss the

White Dress Goods Department.

We are paying extraordinary attention to White Dress Goods. We have imported largely, and show many designs not to be had elsewhere.
Embroidered Swisses and Mulls, plain Organdies, Mulls and Linens, striped, plaid and satin finished India Lawns and Linon d'Inde. Look at display in windows.

We have White Goods from 5c to 50c. Over ten designs at each price.
Our variety at 17c is unequalled.
Our variety at 18c is incomparable.

Clothing and Shoes—Nothing new yet

in these departments, but the balance of Winter Clothing and Shoes are offered at really giving-away prices. You know, as a rule, Clothing and Shoes of same weight can be worn from October until May. If you want bargains in Clothing and Shoes prepare for Monday morning.

Table Cloths, Towels and Napkins.

Bleached fringed Table Cloths and Napkins to match, in boxes, at \$3.50 to \$5.50 per set.

Bleached fringed Table Cloths, 14 yards long, red and blue borders, at \$1.50 each, worth \$2.25.

Turkish Ties, 13c and 20c, worth 25c and 40c.

Double-Faced Canton Drapery, 25c.

40 dozen all-white extra large Damask Towels, four rows open work, at 35c each, worth \$4.00 a dozen.

NEW EMBROIDERIES AND LACES!

Our spring importations of fine Embroideries and Laces have arrived.
Fine Cambric and Nainsook Sets and hemstitched Embroideries displayed tomorrow.
All silk Chantilly Laces, 45 inches, at \$1.50.
Tasselled Illusion, \$1.47, reduced from \$2.

THE J. S. MENKEN COMPANY.

HUNTER BROS.

Have Made Great Preparations for a

Big Sale, Commencing

TOMORROW (MONDAY) MORNING.

Every Department Crowded With Bar-

gains.

All odds and ends must be closed out before the arrival of our Spring Stock.

1 lot 54-inch bleached Table Damask at 42c, worth 75c.

1 lot 54-inch red bordered German Damask at 46c, reduced from 75c.

1 case 52-inch red Damask, in fast colors, at 45c.

1 case 54-inch plain Cardinal Damask at 50c—a Job.

1 lot of handsome Towels, to close out, at \$2.50 a dozen.

1 lot of Towels that we sold at \$3 a doz., will sell them Monday at 18c each.

1 lot of German Huck Towels, 26 inches long, at 10c.

Sheetings and Domestic.

Good 10-4 bleached Sheetings at 24c.

Good 10-4 brown Sheetings at 20c.

1 bale of fine Sea Island Domestic at 6c, worth 8c.

5 cases of fine, soft finished bleached Domestic at 7c.

See Our Bargains in Torchon Laces.

Over 700 pieces at the following prices. They can't be matched in the city:

Torchon Laces.

Width 1 to 3 inches, at 5c.

Width 2 1/2 to 3 1/2 inches, at 7c.

Width 4 to 6 inches, at 10c.

Hamburg Embroidery.

Width 2 and 3 inches, at 10c a yard.

Width 4 to 6 inches, at 18c a yard.

Width 6 to 8 inches, at 22c a yard.

All silk Lotoska Vellings at 45c, 65c and 75c a yard.

DRESS GOODS DEPARTMENT.

On Monday we will place on sale

New French Plaids.

New Khyber Suitings.

New Beatrice Cloth.

All suitable for early spring wear.
One lot of plain, all wool, in gray and brown, Camel's Hair Suitings, at 45c a yard.

One lot of 40-inch all wool Batiste Cloth, in tans and blues, at 35c a yard.

We will sell the balance of our Fall and Winter Dress Goods at 50c on the dollar.

Superb colorings and artistic designs in imported Chale just opened.

One lot 40-inch all wool Serge in dark styles, to close, at 25c a yard.

Wool-dressed Cashmere at 10c a yard.

38-inch German Henrietta Cloth at 10c.

Shirt Waists.

100 dozen Boys' Shirt Waists Monday at 17c each.

100 dozen Ladies' light weight Vests Monday at 21c each; sold last season at 30c each.

Big bargains in Ladies' Muslin Underwear.

See display in our north window.
New Spring Wraps just received.
Light weight Newmarket Coats at \$8.00.
One line of new Beaded Capes at only \$5.00.

We will put on sale this week 100 dozen plaided-bosom Shirts at 67c. These goods were bought to sell at \$1.00.

1 lot of 6 and 7 feet Window Shades, best spring rollers, at only 35c.

HUNTER BROS.

364 Main Street.

GOLDSMITH, STEIN & LEVY,

364 Main Street.

Our stock of Spring Goods is now being rapidly received, and tomorrow we will exhibit a complete new assortment of seasonable goods at prices which will be interesting to purchasers.

New style Satens, 12 yards for \$1.
Crimsoning, good quality, 3c per yard.
Checked Nainsooks for 4c per yard.
Yard-wide Percales for shirts and boys' waists only 8c.

Novelties in fine spring dress goods of all qualities very low.
Satin in every shade at 35c; would be cheap at 50c.

Shirting Calicoes only 5c.
16 yards good domestic for \$1.
Linen Towels, good quality, 50c per doz.
Nice bordered Linen Napkins, 50c per doz.

Large Toilet Quilts worth \$1 for 75c.
Lace Curtains with poles and fixtures only \$1.50 per pair.
Lace Bed Sets at half price, from \$1.50 per set upward.

Cheap lot of Gloves, only 15c per pair.

CLOTHING, CLOTHING, CLOTHING.

From Auction.

Good suits for \$5, worth \$9.75.
Cassimeres suits at \$1.50, worth \$12.50.
Fine Pants, \$1.75, worth \$3.50.
Children's suits from \$1 upward.
All wool suits, \$7.50, worth \$15. Finer goods in proportion.
Men and boys' Hats from 35c up.
We do as we advertise, as a call will verify.

GOLDSMITH, STEIN & LEVY

364 Main Street.

Assignee Auction Sale.

The entire stock of E. Slager, merchant tailor, corner of Second and Madison streets, consisting of the finest imported woolen goods, will be offered at public auction and sold for cash in suits and patterns to meet the convenience of purchasers, commencing on Tuesday morning, February 19, 1889, at 9 o'clock and continued from day to day. By order of the assignee, T. J. McCARTHY & CO., Auctioneers.

FIRE SALVAGE COMPANY,

400. Main Street. 400.

NO CHRESTNUS.

Facts, Facts, Nothing But Facts.

We have settled with the insurance companies, our losses have been adjusted satisfactorily to ourselves. We had no goods burned, but we had them damaged by water. We will try and dispose of the stock at once if possible.

Loss and Gain.

The \$1,300 received from the insurance companies will be distributed by us to our patrons as follows:

5 Pairs Plaid-lined Short Wraps, former price \$20.00; adjusted price, \$7.50 each.

14 Pairs finest gilt decorated Window Shades, patent spring rollers, all complete, regular price \$1.25, adjusted price 50c.

6 Ladies' Embroidered Cloth Suits, former price \$4.50, adjusted price \$2.00 per suit.

9 Pieces Assorted Ladies' Cloth, 56 inches wide, regular price 85c, adjusted price 40c per yard.

2 Pieces Bleached all Linen Table Damask, regular price 60c, adjusted price 35c per yard.

2 Pieces Bleached Table Damask, regular price 75c, adjusted price 45c per yard.

8 Pieces finest large plaid new Dress Gingham, regular price 12c, adjusted price 6c per yard.

1 Case Finest Satens, regular price 12c, adjusted price 6c per yard.

1 Lot yarn dyed, soft finish bleached Domestic, regular price 7c, adjusted price 5c per yard.

White Crochet Red Spreads, largest size, regular price \$1.15, adjusted price 60c each.

Best Cotton Checks 8c, adjusted price 5c per yard.

10 Pieces Henrietta Cloth, all wool filling, regular price 24c, adjusted price 10c per yard.

6 pieces heavy fancy Feather or Awning Tick, regular price 25c, adjusted price 10c per yard.

Large plaid white Mull, regular price 12c, adjusted price 7c per yard.

Check Muslin, regular price 7c, adjusted price 4c per yard.

10-4 bleached Sheetings, regular price 25c, adjusted price 17c per yard.

Masonville bleached Muslin, regular price 10c, adjusted price 7c per yard.

The entire lot of Toboggan and Misses' Caps, that were displayed on our counters, were damaged by water; we sold them from \$1.25 to \$1.50. You can buy them tomorrow at 35c each.

The entire lot of ladies', misses and children's felt trimmed and untrimmed Hats that sold from \$1.25 to \$1.50; you can buy your choice for 75c.

On our second floor we had several rolls of Carpet and one lot of boys' and children's Clothing damaged by water.

We will sell one Carpet each off of eight rolls that were damaged at from 25c to 35c per yard of regular selling price.

Best Hemp Carpet we will sell at 11c per yard.

Boys' and Children's Clothing

You can buy as follows:

Children's Suits, 4 to 12 years, regular price \$2.50; adjusted price \$1.25 per suit.

Scotch Cheviot Suits, regular price \$5; adjusted price \$2.75 per suit.

Blue Flannel Suits, regular price \$5; adjusted price \$2.75 per suit.

Corkerew Suits, regular price \$6; adjusted price \$3 per suit.

Men's plaided bosom unlaundered Shirts, 40c; regular price, 50c each.

Men's linen bosom unlaundered Shirts, all sizes, 25c each.

Hosiery, Hosiery, Hosiery.

Ladies', Misses' and Children's full regular made hose, extra length, in fast black and solid colors, said to be worth 40c, we will offer them tomorrow at 30c per pair. Remember some of our competitors claim that they are worth 40c per pair.

Notions, Notions.

Best \$1 Kid Gloves, black and colored, all sizes, 50c per pair.

Best Pins, five papers for 5c.

Gold Embossed Scrap Books, 5c.

Hand painted china Fruit Plates, 10c each.

French plate Hand Mirrors, 10c each.

Best Beating Thread, 10c per dozen.

Pearl Dress Buttons, all sizes, 2c per dozen.